

Stock Report

Dog & Duck

For the Period

10-Jul-2012 to 06-Aug-2012

28 days inclusive

Richard Macdonald
Stock Auditor



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Company Registered in England and Wales 5208439 // Registered VAT No. 747225427

Description	Unit	Open	Del	Close	Used	Cost	@Cost	Retail	Days on		GP%	Cash Margin
									@Retail	Hand		
Spirit												
ARCHERS	70cl	3.15		2.40	0.75	10.25	7.69	35.56	26.67	90	65.41	0.69
BACARDI	1.5ltr	4.72	3.00	3.47	4.25	26.67	113.35	76.20	323.85	23	58.00	0.61
BAILEYS 50ML	70cl	2.45	3.00	5.00	0.45	11.89	5.35	18.06	8.13	311	21.00	0.23
BELLS	1.5ltr	5.40	9.00	5.55	8.85	23.50	207.96	70.80	626.58	18	60.17	0.59
COINTREAU	70cl	0.55		0.55	0.00	15.69	0.00	36.12	0.00	0	0.00	0.51
COURVOISIER	1.5ltr	3.60	3.00	5.05	1.55	32.44	50.28	77.40	119.97	91	49.71	0.53
DRAMBUIE	70cl	2.40		2.40	0.00	19.20	0.00	36.12	0.00	0	0.00	0.39
GLAYVA	70cl	3.25		0.20	3.05	20.65	62.98	35.28	107.60	2	29.76	0.31
GLENFIDDICH	70cl	1.80		0.70	1.10	19.99	21.99	36.12	39.73	18	33.59	0.36
GLENMORANGIE	70cl	1.50		0.40	1.10	27.30	30.03	36.12	39.73	10	9.30	0.10
GORDONS GIN	1.5ltr	6.70		5.65	1.05	23.00	24.15	70.80	74.34	151	61.02	0.60
GREEN GINGER	70cl	0.15		0.05	0.10	4.85	0.49	10.92	1.09	14	46.70	0.30
GROUSE	1.5ltr	6.20		5.10	1.10	23.83	26.21	70.80	77.88	130	59.61	0.59
JACK DANIELS	1.5ltr	6.05		3.30	2.75	35.26	96.97	77.40	212.85	34	45.33	0.49
JAMESON IRISH	1.5ltr	2.40	3.00	3.70	1.70	37.00	62.90	77.40	131.58	61	42.64	0.46
JIM BEAM	70cl	0.20		0.20	0.00	14.39	0.00	35.56	0.00	0	0.00	0.54
JOHNNY REB	70cl	0.60		0.60	0.00	0.00	0.00	30.80	0.00	0	0.00	0.92
MALIBU	70cl	2.15	3.00	2.75	2.40	11.95	28.68	36.12	86.69	32	60.30	0.65
MARTINI	75cl	5.70	6.00	10.10	1.60	6.59	10.54	16.35	26.16	177	51.63	0.47
PERNOD	70cl	2.60	3.00	3.20	2.40	14.65	35.16	35.28	84.67	37	50.17	0.53
PORT	75cl	2.45	3.00	5.45	0.00	8.25	0.00	16.35	0.00	0	0.00	0.36
RUM	1.5ltr	1.35	6.00	4.45	2.90	26.14	75.81	70.80	205.32	43	55.69	0.55
SHERRY	75cl	3.80		3.45	0.35	7.65	2.68	16.35	5.72	276	43.85	0.40
SMIRNOFF BLUE	70cl	1.80		1.80	0.00	15.55	0.00	38.08	0.00	0	0.00	0.58
SMIRNOFF RED	1.5ltr	8.65	18.00	10.90	15.75	21.00	330.72	70.80	1,115.10	19	64.41	0.63
SOURZ	70cl	6.25		4.90	1.35	9.49	12.81	30.80	41.58	102	63.03	0.58
SOUTHERN COMFORT	1.5ltr	4.25		3.15	1.10	29.90	32.88	75.60	83.16	80	52.55	0.55
TABOO	70cl	3.50		3.20	0.30	8.05	2.42	15.26	4.58	299	36.70	0.33
TIA MARIA	70cl	2.40	3.00	4.70	0.70	16.55	11.59	35.28	24.70	188	43.71	0.46
TRIPLE SEC	50cl	0.20		0.20	0.00	10.79	0.00	23.60	0.00	0	0.00	0.44
WOODS 100	70cl	4.55	3.00	6.30	1.25	19.85	24.81	36.12	45.15	141	34.05	0.37
							1,278.44		3,512.83			
Wine												
DRAUGHT WINE	Ltr	30.50	60.00	59.50	31.00	5.04	156.18	9.04	280.24	54	33.12	0.31
HOUSE WINE 75CL	75cl	57.30	54.00	84.70	26.60	2.78	73.99	7.35	195.51	89	54.58	3.34
LAMBRUSSI	Doz	8.00	4.00	8.09	3.03	8.13	26.41	17.28	56.16	75	43.58	0.52
WINE 187ML	Doz	18.03	8.00	14.08	11.07	15.09	174.79	22.44	259.93	35	19.30	0.30
WINE 3LTR	Ltr	4.50	1.00	5.50	0.00	3.77	0.00	9.04	0.00	0	0.00	0.47
							431.37		791.84			
Draught Beer												
CARLING LAGER	Gall	95.50	396.00	84.00	407.50	9.01	3,670.65	19.60	7,987.00	6	44.85	0.92
COORS LIGHT	Gall	21.50	110.00	26.00	105.50	9.77	1,031.22	19.60	2,067.80	7	40.16	0.82
DISCOUNT	Each	0.00		0.00	0.00	1.00	0.00	0.00	0.00	0	0.00	-1.00
FOSTERS	Gall	62.00	121.00	61.00	122.00	8.50	1,036.44	19.52	2,381.44	14	47.77	0.97
GUINNESS	Gall	21.00	44.00	15.00	50.00	10.54	526.95	20.88	1,044.00	8	39.43	0.86
J.S. SMOOTH	Gall	121.50	330.00	126.00	325.50	7.84	2,551.92	17.68	5,754.84	11	46.79	0.86
MAGNERS	Gall	9.50	11.00	11.50	9.00	10.30	92.72	19.60	176.40	36	36.92	0.75
MCEWANS LAGER	Gall	31.00	66.00	33.50	63.50	8.23	522.37	17.36	1,102.36	15	43.14	0.78
MCEWANS SCOTCH	Gall	30.00	55.00	25.50	59.50	7.34	436.62	17.20	1,023.40	12	48.80	0.87
SAM SMITHS SOVEREIGN	Gall	143.00	270.00	125.00	288.00	6.44	1,854.72	14.48	4,170.24	12	46.63	0.70
STONES	Gall	38.00	162.00	38.50	161.50	7.53	1,216.72	17.84	2,881.16	7	49.32	0.92
THEAKSTON BITTER	Gall	41.00	99.00	36.50	103.50	7.50	775.97	15.68	1,622.88	10	42.62	0.70
WOODPECKER	Gall	13.00	22.00	7.50	27.50	6.93	190.65	20.80	572.00	8	60.00	1.30
WORTHINGTON	Gall	11.50	55.00	17.00	49.50	7.59	375.84	17.36	859.32	10	47.52	0.86
							14,282.81		31,642.84			
Packaged Beer												
BECKS	Doz	6.00	6.00	8.04	3.08	8.15	29.87	21.24	77.88	64	53.98	0.80
BECKS BLUE	Doz	6.01	6.00	6.11	5.02	8.50	43.89	13.80	71.30	37	26.13	0.25
BIRRA MORETTI	Doz	5.01	4.00	5.01	4.00	10.50	42.00	18.00	72.00	36	30.00	0.38
BROWN ALE	Doz	11.04	17.00	12.02	16.02	14.70	237.65	28.32	457.84	21	37.71	0.74

Description	Unit	Open	Del	Close	Used	Cost	@Cost	Retail	Days on		GP%	Cash Margin
									@Retail	Hand		
BUDWEISER	Doz	4.07	12.00	5.07	11.00	10.00	109.95	21.24	233.64	14	43.53	0.64
BULMERS 568ML	Doz	17.11	14.00	15.06	16.05	13.96	229.18	29.40	482.65	26	43.02	0.88
CARLING CHROME	Doz	1.08		1.08	0.00	9.18	0.00	21.24	0.00	0	0.00	0.71
CARLSBERG SPECIAL	Doz	7.05	8.00	6.09	8.08	19.25	166.79	23.64	204.88	22	2.31	0.04
DESPERADOS	Doz	4.00	6.00	4.07	5.05	11.71	63.43	21.24	115.05	24	33.84	0.50
DIAMOND WHITE	Doz	4.03		4.04	-0.01	10.23	-0.85	22.44	-1.87	1456	45.32	0.71
GAYMERS OLD ENGLISH	Doz	0.11		0.10	0.01	0.00	0.00	21.24	1.77	280	99.99	1.47
GROLSCH	Doz	5.01	20.00	4.05	20.08	7.00	144.67	16.08	332.32	6	47.76	0.53
HEINEKEN	Doz	1.06		1.00	0.06	9.15	4.57	21.24	10.62	56	48.33	0.71
HOLSTEN PILS	Doz	8.03	22.00	10.09	19.06	11.62	226.59	20.64	402.48	15	32.44	0.47
KRONENBOURG	Doz	9.00		8.02	0.10	7.43	6.19	16.08	13.40	274	44.59	0.50
LCL 275ML	Doz	8.03	4.00	7.06	4.09	9.92	47.12	18.24	86.64	44	34.74	0.44
MAGNERS CIDER	Doz	6.08	7.00	5.08	8.00	17.94	143.52	30.12	240.96	20	28.53	0.60
SMIRNOFF ICE	Doz	2.02		1.11	0.03	11.25	2.81	27.24	6.81	215	50.46	0.95
SOL	Doz	1.06		1.00	0.06	9.33	4.66	21.24	10.62	56	47.32	0.70
WKD.	Doz	8.09	4.00	8.02	4.07	10.00	45.81	27.24	124.85	50	55.97	1.06
							1,547.84		2,943.84			

Minerals

160ML FRUITS	Doz	22.08	10.00	21.04	11.04	4.08	46.24	9.12	103.36	53	46.32	0.29
160ML MINERALS	Doz	8.06	6.00	11.00	3.06	3.84	13.42	9.12	31.92	88	49.54	0.31
200ML MINERALS	Doz	10.02	18.00	10.11	17.03	4.11	70.90	9.12	157.32	18	45.92	0.29
BRITVIC 55	Doz	4.03	4.00	6.03	2.00	7.05	14.09	12.60	25.20	88	32.90	0.29
COLA 200ML	Doz	12.01	8.00	11.00	9.01	4.30	39.01	8.40	76.30	34	38.64	0.23
CORDIAL	Ltr	61.10	36.00	55.30	41.80	1.12	46.61	4.00	167.20	37	66.55	0.11
J20 JUICE	Doz	9.09	6.00	11.05	4.04	6.23	27.00	12.60	54.60	74	40.67	0.36
PM LEMONADE 5:1	Ltr	34.00	24.00	35.50	22.50	3.71	83.51	13.50	303.75	44	67.01	0.36
PM PEPSI 5:1	Ltr	54.50	84.00	67.50	71.00	3.87	275.07	13.50	958.50	27	65.56	0.35
RED ROOSTER	Doz	4.07		2.10	1.09	2.50	4.38	7.68	13.44	45	60.94	0.33
							620.22		1,891.59			

Sundry Items

CRISPS	Each	274.00	360.00	271.00	363.00	0.26	95.29	0.48	174.24	21	34.38	0.14
DRY ROAST NUTS	Each	55.00	24.00	73.00	6.00	0.40	2.43	0.57	3.42	341	14.91	0.07
PAPERS	Each	88.00	100.00	34.00	154.00	0.10	15.18	0.20	30.80	6	40.84	0.07
PORKS	Each	65.00	60.00	39.00	86.00	0.42	36.03	0.60	51.60	13	16.20	0.08
SALTED NUTS	Each	46.00	24.00	30.00	40.00	0.35	13.80	0.52	20.80	21	20.38	0.09
							162.73		280.86			

Total Stock Values:**18,323.40****41,063.80****Allowances**

STAFF	318.62
WASTE	563.76
LINES @ £442.80 P/C	885.60
DRAY	75.90
COMMITTEE	265.79
PINT TICKETS @ £1.81	307.70
Total	2,417.37

Trading Report

Dog & Duck

10-Jul-2012 to 06-Aug-2012

28 days inclusive

	PURCH AT COST	ON HAND AT COST	USED AT COST	USED AT RETAIL	% PROFIT	SALES MIX %
Spirit	1,323.59	2,024.73	1,278.44	3,512.83	56.33	8.55
Wine	609.48	848.52	431.37	791.84	34.63	1.93
Draught Beer	14,052.64	4,805.90	14,282.81	31,642.84	45.83	77.06
Packaged Beer	1,500.47	1,388.40	1,547.84	2,943.84	36.91	7.17
Minerals	690.89	798.51	620.22	1,891.59	60.65	4.61
Sundry Items	151.84	130.69	162.73	280.86	30.47	0.68
Totals	18,328.91	9,996.73	18,323.40	41,063.80		100.00
			* PRICE ADJUSTMENTS(+ or -)	-41.00	0.00	
				18,282.41	41,063.80	
			LESS ALLOWANCES		2,417.37	
			NET CONSUMPTION		38,646.43	
			TAKINGS		38,708.89	
			SURPLUS		62.46	

PROJECTED PROFIT

ACTUAL SALES LESS VAT	32,205.36
LESS COST OF SALES	18,282.41
ESTIMATED PROFIT	13,922.96
	43.23 %

ACTUAL PROFIT

TAKINGS LESS VAT	32,257.41
LESS COST OF SALES	18,282.41
ACTUAL PROFIT	13,975.00
	43.32 %

BARRELAGE

ALLOWANCES AS PERCENTAGE OF TAKINGS	49.24
SURPLUS AS PERCENTAGE OF TAKINGS	6.24 %
TOTAL DAYS STOCK HOLDING	0.16 %
	18

TAKINGS BREAKDOWN:-

Start Date	End Date	Cash Value
10/07/2012	06/08/2012	38,708.89
		38,708.89

STOCKTAKER'S NOTES:-

1. Tills balanced to plus £0.97, the tokens to minus 3.
2. A keg of Foster's is awaiting uplift - flat.
3. Today's Heineken delivery included in this stock.
4. Only 2 line cleans in 4 weeks.
5. A poorer result than normal but still showing a small surplus, with takings slightly less (3.9% down).